**ADVANCE HOTEL RATE AGREEMENT FOR**

**SPEBSQSA INTERNATIONAL CONVENTION**

The City of \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_is bidding to host the International

Convention for the Society and Encouragement of Barber Shop Quartet Singing in America, Inc.

(Barbershop Harmony Society) for one of the years of 2021, 2022 or 2023. This Agreement contains terms agreed to by the Hotel listed below and SPEBSQSA. These

terms may be altered or amended at any time by the mutual written agreement of a duly

authorized representative of both organizations.

**ROOM BLOCK**

In support of this bid, the \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ hotel agrees to hold \_\_\_\_\_\_\_\_ rooms (peak

night) in the name of BARBERSHOP HARMONY SOCIETY during the specified dates of

the convention. Rooms will be held in accordance with the percentages of the peak night(s)

guarantee beginning with Sunday of the designated convention week and shall be as follows:

Sun. Mon. Tues. Wed. Thurs. Fri. Sat. Sun.

10% 40% 80% 90% 100% 100% 100% 10%

Number

of rooms \_\_\_\_ \_\_\_\_ \_\_\_\_ \_\_\_\_ \_\_\_\_ \_\_\_\_ \_\_\_\_ \_\_\_\_

**ADVANCE ROOM RATES**

In support of this bid, the \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ hotel agrees to convention rates

of:

$\_\_\_\_\_\_\_\_ Single/double Flat Rate- One or Two bedded room

$\_\_\_\_\_\_\_\_ Extra Person charge per night

These proposed rates represent a \_\_\_\_\_ % discount off the lowest possible published guest room

rack rate as of the date of this proposal.

A \_\_\_\_\_% discount off rack rates will be applied to all suites, as available.

Firm room and suite rates will be established, in writing, approximately 12 months prior to the

convention dates. These rates may reflect appropriate adjustments to the rates quoted herein

based on a \_\_\_\_\_% discount off the rack rate (same as above) or a per annum increase not to

exceed 3%, whichever is less.

Convention assistance contributions shall not be included in the annual percentage for

calculation of room rates.

Additional terms as outlined in the SPEBSQSA Hotel Contract shall be binding unless otherwise

agreed to, in writing, and attached hereto and made a part of this agreement.

Hotel acknowledges and agrees that the Final Rate set herein includes any financial contribution

to be made by the hotel to the local Convention and Visitors Bureau for facilities and services.

FOR THE \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ HOTEL FOR SPEBSQSA, Inc.

\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ Dusty Schleier

(Name‑ please type or print)

\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

(Signature) (Signature)

\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

(Title) Director of Meetings & Conventions

\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

(Date) (Date)